



2020 FMC Fungicide and Insecticide Soybean Yield Assurance

PROGRAM DESCRIPTION:

The **2020 FMC Fungicide and Insecticide Soybean Yield Assurance Program** is designed to help growers realize the yield benefits of foliar disease control and insect management in soybeans. Growers enrolling in this program are assured at least a three bushel per acre yield improvement over their untreated check when using a treatment of a combination of one of insecticides plus one of the fungicides from the list of products in the table below, and are applied according to the following recommendation.

Qualifying Product	Assurance Benefit	Minimum Application Rate	Recommended Application Timing	Program Payment Timing
<p><u>FUNGICIDES:</u></p> <p>Lucento® fungicide Topguard® EQ fungicide</p> <p><u>INSECTICIDES:</u></p> <p>Hero® insecticide Prevathon® insect control Steward® EC insecticide</p>	3 bu/A yield improvement	<p>5 fl. oz./A Lucento fungicide</p> <p>5 fl. oz./A Topguard EQ fungicide</p> <p>5 fl. oz./A Hero insecticide</p> <p>14 oz./A Prevathon insect control</p> <p>9 fl. oz./A Steward EC insecticide</p>	<p>R2 (full flower) to R4 (full pod)</p> <p>R3 is optimum application timing</p>	30 days after claim submission

PROGRAM QUALIFICATIONS:

If the FMC fungicide and insecticide applications are made according to the recommendations above and do **NOT** result in a minimum **three bushels per acre yield increase** over an untreated check* (See further details on page 2), FMC will return the difference between the bushel yield in treated acres and untreated check, **up to three bushels**, at the October 2, 2020 Chicago Board of Trade closing price per bushel. **The total return amount per acre cannot to exceed purchase price of Lucento fungicide, Topguard EQ fungicide, Hero insecticide, Prevathon insect control or Steward insect control combined application.**

PROGRAM REQUIREMENTS:

1. A non-treated check strip adjacent to the treated area in each field for at least one complete round and mark its location is required for the yield comparison.
2. Use identical seed varieties or hybrids, fertility, tillage, seeding rate and weed control programs in all comparison check strips.
3. Yields to be determined by analysis of electronic yield map data or weigh wagon verified yields.
4. Variable-rate seeding technologies and crops grown for seed do not qualify for this program.
5. Products must be applied according to label use directions.
6. Record and save product lot or batch numbers.
7. If there is a concern about return on investment, you must submit an assurance claim to your FMC representative no later than November 15, 2020.

To learn more, visit FMCcrop.com, call your local FMC representative or our customer service center at 800-346-0833.

Hero insecticide is a Restricted Use Pesticide. Always read and follow all label directions, restrictions and precautions for use. Some products may not be registered for sale or use in all states. Lucento® fungicide may not be registered for sale or use in all states. Contact your local FMC retailer or representative for details and availability in your state. FMC, the FMC logo, Lucento, Hero, Prevathon, Steward and Topguard are trademarks of FMC Corporation or an affiliate. ©2019 FMC Corporation. All rights reserved. 2020-FFP-ASSURE-SOYBEAN-FUNGICIDE/INSECTICIDE-YIELD Version 1, 09/19





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Program Period:	June 1, 2020 - November 15, 2020
Program Geography:	Nationwide excluding California
Program Submission Date:	November 15, 2020
Program Payment Date:	30 days after claim submission

PROGRAM RULES AND CONDITIONS:

1. Assurance benefit is for up to qualifying product costs only. Application and other related costs are excluded from assurance payments.
2. **An authorized FMC representative must be notified of a claim prior to the established deadline and have a reasonable opportunity to inspect prior to any additional product applications.** The authorized FMC representative must confirm inadequate product performance.
3. Proof of purchase is required. Only FMC branded products purchased from FMC authorized distributors or retailers and reported by Data Dimensions are eligible for payment under this program.
4. Only product purchased for resale to growers is eligible for payment under the terms of this program.
5. Claim checks will not be issued for less than \$500. All payments are subject to final approval by FMC Corporation.
6. FMC reserves the right to audit all claims. Misreported sales of any type are a clear violation of this program and will be subject to audit and possible forfeiture of any and all program benefits.
7. To qualify, growers must submit copies of qualifying FMC brand product invoice(s) to:
FMC Corporation, Program Administration, P.O. Box 221978, Charlotte, NC 28222
8. Documents must be mailed no later than **November 15, 2020**, to qualify for program benefits.
9. FMC is in no way liable or responsible for any grower failure to pay the retailer.
10. FMC reserves the right to change any or all features of this program at any time

*An untreated strip/check area of the field representative of the field and one round wide ground application (180 ft.) or (500 ft. wide for aerial application) in which the application was made, must be harvested on the same day the entire field is harvested. The untreated check area cannot have any foliar fungicides or insecticides applied during the program period in order to maintain a useful comparison. All other agronomic factors must be the same in both the untreated check and treated areas, including but not limited to fertility programs, irrigation, soil type and soybean variety. The comparison treated area will be made comparing an equal measurement on either side of the untreated check. This check is to be a fair, representative, side-by-side comparison. If the treated area does not out yield, on an equivalent moisture adjusted basis, the untreated check area by three bushels per acre or greater, the participating grower or retailer must **notify their FMC representative within five days of harvest** to request reimbursement. Claims for reimbursement up to the full purchase price of Lucento fungicide, Topguard EQ fungicide and Hero insecticide, Prevathon insect control or Steward EC insecticide (application and other costs not reimbursed) will require purchase receipts, electronic "as applied" raw application data and electronic raw yield data so we may verify through third-party GIS analysis prior to reimbursement. Payment will be issued to the grower. FMC will not reimburse for yield reductions related to climatic factors i.e., flooding, hail, wind, drought, fire, extenuating soil conditions i.e., differences in soil types, tillage, soil compaction, flooding etc., damage by pests other than soybean insects and/or foliar disease or any form of mechanical damage.

To learn more, visit FMCcrop.com, call your local FMC representative or our customer service center at 800-346-0833.

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