

## TERMS AND CONDITIONS

1. **Offer Period:** The 2020 FMC Grower CashBack (the “Offer”) is administered by FMC of Canada Limited (“FMC”) and begins on November 1, 2019 and concludes on October 31, 2020.
2. **Eligibility:** The offer is open to Canadian growers who reside in British Columbia, Alberta, Saskatchewan or Manitoba and are the owner, operator or designated representative of a farm.
3. **Enrolment:** Growers who meet the qualifying purchase levels for the 2020 FMC Grower CashBack Program will automatically be enrolled in the 2020 program with the exception of the FMC GrowerConnect Bonus. FMC must receive written notice from the grower if they wish to cease membership in the FMC grower program.
  - (a) Growers may sign up for the GrowerConnect Bonus at [FMCGrowerConnect.ca](http://FMCGrowerConnect.ca).
4. **Qualification:** Purchase a minimum of \$5,000 of eligible FMC products between November 1, 2019 and October 31, 2020.
5. **Purchase Segments:** Rebates are paid as per the following logic:
  - (a) Total dollars purchased of FMC products at Suggested Retail Price (MSRP) pre-qualify a grower for rebates corresponding to the segment of products and their total purchase percentages as per the chart below:

Segment	Purchase Levels (MSRP)			
	\$5,000 - \$29,999	\$30,000 - \$49,999	\$50,000 - \$74,999	≥ \$75,000
Pre Herbicide	2%	4%	6%	8%
Post Herbicide	6%	9%	12%	15%
FMC GrowerConnect Bonus	Growers will receive an additional \$100 on their rebate cheque when they signup at <a href="http://FMCGrowerConnect.ca">FMCGrowerConnect.ca</a>			

- (b) No minimum unit or acre purchase is required in any segment to receive a rebate on that segment.
- (c) No matching acres are required between the Pre Herbicide and Post Herbicide segments.
- (d) Growers will receive an additional \$100.00 on their rebate cheque if they sign up for the GrowerConnect Bonus at [FMCGrowerConnect.ca](http://FMCGrowerConnect.ca) and complete the required fields in the online form. Growers may also call in their information to the FMC AgHotline at 1-833-362-7722.
- (e) Purchases from the Purchase Level Builders Segment count towards the overall dollars purchased and can move the grower up in the dollar categories, however, the products within this segment are not eligible for rebates.

There are 3 product segments (See below for products in each segment).

- i. Products in the “Pre Herbicides” Segment Include (products eligible for rebate):
  - Authority® 480, Authority® Charge, Authority® Supreme, Command® 360 ME, Command® Charge, Focus®, Intruvix™ herbicides
  - Virtual purchases of Command® Charge herbicide and Intruvix™ herbicide will also be eligible for rebates under the “Pre Herbicides” segment
    - A virtual purchase of Command® Charge herbicide would consist of one 5.4L jug of Command® 360ME herbicide purchased in conjunction with one 1.2L of Aim® EC herbicide or equivalent amounts of other Aim® EC herbicide SKUS

## TERMS AND CONDITIONS

- A virtual purchase of Intruvix™ would consist of one 1.2L of Aim® EC with 80 acres of Express® FX and/or PrecisionPac® DB-878 herbicides
  - For complete details of the calculations for virtual Command® Charge and Intruvix™ see the Ace Resistant Weeds Program Terms and Conditions
  - Growers will not be able to receive ACE Resistance Weeds Program rebates on Command® 360 ME herbicide in addition to 2020 FMC Grower CashBack rebates. The purchase acres of Command® 360 ME herbicide will be matched with an Aim® EC herbicide purchase in the ACE Resistance Weeds offer first. Any Command® 360 ME herbicide unmatched acres will then be eligible for a rebate in the 2020 FMC Grower CashBack Program.
- ii. Products in the **“Post Herbicides”** Segment Include (products eligible for rebate):
- Ally® Toss-N-Go®, Barricade® II, Predicade®, Refine® M, Refine® SG, Travallas®, Triton® C, Triton® K
  - PrecisionPac® herbicides
    - PP-2525, PP-23235, PP-3317, PP-31155, DB-8454, DB-6654
    - CS-75-2525, CS-100-2525, CS-75-23235, CS-100-23235, CS-75-3317, CS-100-3317, CS-75-31155, CS-100-31155, CS-100-12, CS-75-12
    - Ally®, Perimeter® II\*
    - GP Blends – GP-100 and GP-75 will count when matching acres of a packaged or PrecisionPac® broadleaf herbicide as listed in the Post segment are on the same invoice.
    - GP-100 and GP-75 bought alone will not be eligible for Post Herbicides segment rebates.
    - \*Perimeter® II Herbicide must always be matched to total acres of broadleaf purchase.
    - Perimeter® II Herbicide rebate dollars will be calculated based on the following table:

Product	Treated Acres Per Unit	Eligible Purchase Value \$/unit
Perimeter® 4.86L Herbicide	30 acres/Jug	\$75.00/jug
Perimeter® II 2.5L Herbicide	30 acres/Jug	\$75.00/jug
Perimeter® II 3.4L Herbicide	40 acres/Jug	\$100.00/jug
Perimeter® II 80L Herbicide	940 acres/Drum	\$2,350.00/jug

- iii. Products in Purchase Level Builders Segment Include (purchases count towards total dollars but are not rebateable products):
- Aim® EC, Express® SG, Express® PRO, Express® FX, Express® LW, PrecisionPac® herbicides (NC-0050, NC-00439, DB-878 and DB-858), Beleaf® 50SG, Coragen®, Pounce® 384EC, Muster® Toss-N-Go®, Pinnacle® SG Toss-N-Go®, Rovral® Flo, UpBeet®, Cygon® 480-AG

### 6. Rebate Calculations:

- a. Retailers will submit grower purchase/retailer sales information on behalf of the grower for rebate payment by October 31<sup>st</sup>, 2020.
- b. Rebates are paid on net sales purchase data as provided by the retailer(s).

## TERMS AND CONDITIONS

- c. Rebates will be calculated based on 2020 Suggested Retail Price
7. **Rebate Payment:** FMC reserves the right to audit all sales of FMC products by the distributor / retailer to growers in order to confirm the accuracy of the sales and to adjust if necessary, any affected rebates retroactively.
  8. **Overpayment:** Any program overpayment will be refunded to FMC by the customer or will be deducted from future program payments at the election and discretion of FMC.
  9. **Program Discrepancies:** Any claims for discrepancies in program payments must be received in writing by FMC by December 30, 2020.
  10. **Grower Usage:** In order to qualify for the above rebates, eligible products must be used by the same grower who purchased them, on a single farming operation.
  11. **Retailer Qualifications:** All herbicide purchases must be made from an authorized crop protection retailer with CropLife Phase III facilities.
  12. **Product Returns:** Growers will not receive rebates for products that are returned for any reason. It is the sole responsibility of the Grower to advise FMC if a return has occurred after the issuance of the Growers rebate cheque. Failure to do so, constitutes fraud and renders the program rebate null and void and potentially could be subject to legal action.
  13. **Additional Programming:** Participating growers may be eligible for additional FMC or FMC programs or rebates. See Terms and Conditions of any other programs for program eligibility.
  14. **Information and Data Usage:** By enrolling in the 2020 FMC Grower CashBack and FMC GrowerConnect Programs, the grower acknowledges that their retailer(s) will submit purchase information, which may include personally identifiable information such as contact information and all necessary purchase data from the Grower and the Retailer, on their behalf to FMC Company and authorizes FMC, their affiliates and any third parties designated by FMC to use such information provided for the following purposes:
    - a. Calculation, administration and carry through of this program.
    - b. As a basis to send information that is relevant and useful to the grower or respond to grower queries.
    - c. To provide baseline data to improve the program in the future to further benefit the Grower
    - d. Other required purposes that require the Grower to consent to as permitted and required by law
      - i. Certain of these affiliates or third parties may be located in countries outside of Canada. If a grower does not wish to receive product/offering information from FMC, the grower can contact FMC at 1-833-362-7722. For more information on how FMC handles information, visit [privacy.FMC.ca](http://privacy.FMC.ca).
  15. **Minimum Cheque Rebate:** FMC reserves the right not to send a rebate cheque for less than \$100.00 in total rebate dollar value to the Grower. Grower must qualify and have purchases over \$5,000.00 in order to receive a rebate. A grower will not receive a rebate if they sign up for the FMC GrowerConnect Bonus of \$100.00 and do not qualify for the rest of the program. FMC reserves the right not to send a rebate cheque for only signing up for the FMC GrowerConnect Bonus and not fully qualifying for the rest of the program.
  16. **Prior Notice:** FMC reserves the right to modify this program in its sole discretion. Program subject to change without notice.

## TERMS AND CONDITIONS

The following acre conversions will be used to calculate rebates:

Product	PMRA Reg. #	SKU #	Case Size	Rate (Ac/Unit)
Aim® EC Herbicide	28573	10059986	4 x 2 L Jugs	133/Jug
Aim® EC Herbicide	28573	10044633	4 x 4.8L Jugs	320/Jug
Aim® EC Herbicide	28573	10077636	8 x 1.2L Jugs	80/Jug
Ally® Herbicide	24388	D10324815	122g Pouch 8 pouches/case	61/Case
Authority® 480 Herbicide	29012	10062973	4 x 3.79 L Jugs	33/Jug
Authority® Charge Herbicide	Authority® 29012 Aim® EC 28573	10059987	2 x 3.79 L Jugs + 1 x 1.2 L Jugs	86/Case
Authority® Supreme Herbicide	32562	10077762	2 x 8L Jugs	40/Jug
Barricade® II Herbicide	Barricade® SG 29544 Perimeter® II 30094	D14902008	486g Jug + 3.4L Jug	40/Case
Command® 360 ME Herbicide	27827	10065210	2 x 5.4 L	80/Case
Command® Charge Herbicide	Command® Charge A Command® Charge B	TBD	2 x 5.4L Jugs + 2 x 1.2L Jugs	80/Case
Coragen® Insecticide	28982	D15074895	2 x 6L Jugs / Case	120/Jug
Cygon® 480-AG	25651	10065043	2 x 10L Jugs	53/Jug
Express® FX Herbicide	Express® SG 28262 Dicamba L31536	D15400058	486g bottle + 4.3L Jug / Case	80/Case
Express® LW Herbicide	28813	D13872447	8 x 320g Jugs/ Case	80/Jug
Express® Pro Herbicide	29212	D14182354	8 x 567g Jugs / Case	80/Jug
Express® SG Herbicide	28262	D12343264	8 x 486g Jugs/ Case	80/Jug
Focus® Herbicide	Pyroxasulfone 85WG 30572 Aim® EC 28573	10061734	2 x 2 KG Jugs + 1 x 2 L Jugs	84/Case
Focus® SE Herbicide	32292	10064967	4 x 4.5 L	200/Case
Intruvix™ Herbicide	Intruvix™ A Intruvix™ B	TBD	1 x 3.72 kg + 1.2L jug/case	80/Case
Muster® Toss-N-Go® Herbicide	23569	D10273740	8 x 320g Jugs/ Case	40/Jug
Pinnacle® SG Herbicide	29349	D14558222	10 x 96g Pouches / case	27/Pouch
Pounce® Insecticide	16688	10061427	2 x 10 L Jugs	160/Jug

## TERMS AND CONDITIONS

Product	PMRA Registration Number	SKU #	Case Size	Rate (Ac/Unit)
<b>Predicade® Herbicide</b>	Predicade® Broadleaf 31713 Perimeter® II 30094 Predicade® Grass 31735 MCPA Ester 600 27803	D15400061	486g Jug + 3.4L Jug + 8L Jug + 7.6L Jug / case	40/Case
<b>Refine® M Herbicide</b>	Refine® SG 28285 MCPA Ester 600 27803	D15523435	486g Jug + 8L Jug / case	40/Case
<b>Refine® SG Herbicide</b>	28285	D12343028	2 x 486g Jug / case	40/Jug
<b>Rovral® Flo Fungicide</b>	29315	10061421	2 x 8.4 L Jugs	10/Jug
<b>Rovral® Flo Fungicide</b>	29315	15088812	409 L	480/Tote
<b>Travallas™ Herbicide</b>	31685	D15278322	2 x 8L Jug / case	40/Case
<b>Triton® C Herbicide</b>	28622	D13831415	1.566Kg Jug / Case	40/Case
<b>Triton® K Herbicide</b>	Triton® Broadleaf 29989 2,4-D Ester 700 27820	D14617912	1.47Kg Jug + 10L Jug / Case	40/Case
<b>UpBeet® Herbicide</b>	25813	D10411192	10 x 117g Jugs / Case	8/Jug
<b>Perimeter® 4.86L Herbicide</b>	29586	D14430298	2 x 4.86L Jugs / case	30/Jug
<b>Perimeter® II 2.5L Herbicide</b>	30094	D14895922	2 x 2.5L Jugs / case	30/Jug
<b>Perimeter® II 3.4L Herbicide</b>	30094	D14895932	2 x 3.4L Jugs / case	40/Jug
<b>Perimeter® II 80L Herbicide</b>	30094	D15260333	80L Drum	940/Jug

<b>PrecisionPac® Herbicides</b>				
Product	PMRA Registration Number	SKU #	Case Size	Rate (Ac/Unit)
<b>Burnoff Blends</b>				
<b>NC-0050 Herbicide</b>	29928	D14655804	10 Grower Bags / Box	1 Acre
<b>NC-00439 Herbicide</b>	29929	D14623553	10 Grower Bags / Box	1 Acre
<b>DB-858 Herbicide</b>	28872	D14098768	10 Grower Bags / Box	1 Acre
<b>DB-878 Herbicide</b>	32955	D80000036	10 Grower Bags / Box	1 Acre

## TERMS AND CONDITIONS

PrecisionPac® Herbicides				
Product	PMRA Registration Number	SKU #	Case Size	Rate (Ac/Unit)
<b>Post-Emergent Broadleaf Blends</b>				
DB-8454 Herbicide	29205	D14165402	10 Grower Bags / Box	1 Acre
PP-2525 Herbicide	29261	D14099526	10 Grower Bags / Box	1 Acre
PP-23235 Herbicide	29262	D14099281	10 Grower Bags / Box	1 Acre
PP-3317 Herbicide	29927	D14646986	10 Grower Bags / Box	1 Acre
Triton® C PrecisionPac® Herbicide	28622	D14102475	10 Grower Bags / Box	1 Acre
<b>Post-Emergent Grass Control Blends</b>				
GP-100 Herbicide	32068	D15459566	10 Grower Bags / Box	1 Acre
GP-75 Herbicide	32068	D15459574	10 Grower Bags / Box	1 Acre
<b>Post-Emergent Cross Spectrum Blends</b>				
CS-100-2525 Herbicide	32121	D15498125	10 Grower Bags / Box	1 Acre
CS-75-2525 Herbicide	32577	D15525280	10 Grower Bags / Box	1 Acre
CS-100-23235 Herbicide	32575	D15522687	10 Grower Bags / Box	1 Acre
CS-75-23235 Herbicide	32579	D15523263	10 Grower Bags / Box	1 Acre
CS-100-12 Herbicide	33015	D80000035	10 Grower Bags / Box	1 Acre
CS-75-12 Herbicide	33016	D80000102	10 Grower Bags / Box	1 Acre

Always read and follow label directions.  
Member of CropLife Canada.

FMC, the FMC logo, Aim, Ally, Authority, Barricade, Command, Coragen, Cygon, Express, Focus, Muster, Perimeter, Pinnacle, Pounce, PrecisionPac, Predicade, Refine, Toss-N-Go, Travallas and Upbeet are trademarks or service marks of FMC Corporation or an affiliate. ©2019 FMC Corporation. All rights reserved.

Beleaf is a trademark of Ishihara Sangyo Kaisha, Ltd.